

# Confidence Interval for Lift

Data Science, Adobe Target.

## I. CONFIDENCE INTERVAL ON THE LIFT

In addition to the lift and confidence, a useful extra statistic to view is the *confidence interval on the lift*. There are nuances to calculating a confidence interval for lift, because the lift of some variant/experience  $\beta$ , over the baseline experience  $\alpha$  is a random variable, defined as

$$\Delta_{\beta\alpha} = \frac{X_{\beta} - X_{\alpha}}{X_{\alpha}} \quad (1)$$

where  $X_{\alpha}$  is the performance of experience  $\alpha$ . Importantly, the lift is a random variable, which is itself a *ratio of two random variables*. We must therefore be careful when calculating its variance estimate.

Before discussing this, let us first review the standard theory of confidence intervals. For a samples drawn from some arbitrary distribution, the sample mean  $\bar{X}$  has a  $C = 1 - 2\alpha$  Confidence interval given by

$$\left( \bar{x} - t^* \frac{s}{\sqrt{N}}, \bar{x} + t^* \frac{s}{\sqrt{N}} \right) \quad (2)$$

with  $t^* = t_{\alpha}(\nu)$ , where  $\nu$  is the degrees of freedom, and  $\alpha$  is the significance level. Here,  $s$  is the sample standard deviation, and  $N$  is the number of samples. For a 95% confidence interval, and assuming normality of the sampling distribution of the mean, we would have  $t^* = 1.96$ . The above formula applies for any random variable - but to apply it, we must correctly calculate estimates for the mean and sample standard deviation.

As we mentioned previously in this section, the lift is a ratio of two random variables. To calculate its mean and sample standard deviation, we must therefore use the expressions derived in Appendix A. In particular, we find:

$$E[(\text{lift})] = E[\Delta_{\alpha\beta}] = E\left[\frac{X_{\beta}}{X_{\alpha}} - 1\right] = E\left[\frac{X_{\beta}}{X_{\alpha}}\right] - 1 = \frac{\bar{X}_{\beta} - \bar{X}_{\alpha}}{\bar{X}_{\alpha}} \quad (3)$$

Meanwhile, the Variance of the lift is given by

$$\begin{aligned}
\text{Var}[(\text{lift})] &= \text{Var}\left[\frac{X_\beta}{X_\alpha} - 1\right] \\
&= \text{Var}\left[\frac{X_\beta}{X_\alpha}\right] \\
&= \left(\frac{\bar{X}_\beta}{\bar{X}_\alpha}\right)^2 \left[\frac{\text{Var}(X_\beta)}{(\bar{X}_\beta)^2} + \frac{\text{Var}(X_\alpha)}{(\bar{X}_\alpha)^2}\right]
\end{aligned} \tag{4}$$

where the covariance term drops out because  $X_\alpha$  and  $X_\beta$  are independent random variables (more simply - no user/unit is in both samples). The standard deviation of the lift is then simply the square root of this variance.

### **Appendix A: Approximations for the Mean and Variance of Ratios of Random Variables**

In this section, we derive approximations for the mean and variance of ratios of two random variables. These expressions are useful when calculating a confidence interval for the lift in an experiment. The approach described here is sometimes called the *Delta method*.

Consider two random variables  $X$  and  $Y$  where  $Y$  cannot take values at 0. We wish to derive the expectation and variance of some smooth function of these random variables,  $f(X, Y)$ . If the probability distribution is sufficiently peaked near to the mean of each variable, then we can do a Taylor expansion around the individual means  $\mu_x$  and  $\mu_y$ . This Taylor expansion takes the form:

$$f(X, Y) = f(\mu_x, \mu_y) + \frac{\partial f(\mu_x, \mu_y)}{\partial x}(X - \mu_x) + \frac{\partial f(\mu_x, \mu_y)}{\partial Y}(Y - \mu_y) + \dots \tag{A1}$$

Taking expectations of both sides, and assuming  $E[X] = \mu_x$  and  $E[Y] = \mu_y$ , while  $E[(X - \mu_x)^2] = \text{Var}(X)$  and  $E[(Y - \mu_y)^2] = \text{Var}(Y)$  while  $E[(X - \mu_x)(Y - \mu_y)] = \text{Cov}(X, Y)$ , we get to first order:

$$E[f(X, Y)] \approx f(\mu_x, \mu_y) \tag{A2}$$

while to second order, we have:

$$\begin{aligned}
\text{Var}[f(X, Y)] &= E \{ [f(X, Y) - E(f(X, Y))]^2 \} \\
&\approx E \left\{ \left[ f(\mu_x, \mu_y) + \frac{\partial f(\mu_x, \mu_y)}{\partial X} (X - \mu_x) + \frac{\partial f(\mu_x, \mu_y)}{\partial Y} (Y - \mu_y) - f(\mu_x, \mu_y) \right]^2 \right\} \\
&= \left( \frac{\partial f(\mu_x, \mu_y)}{\partial X} \right)^2 E [(X - \mu_x)^2] + 2 \frac{\partial f(\mu_x, \mu_y)}{\partial X} \frac{\partial f(\mu_x, \mu_y)}{\partial Y} E [(X - \mu_x)(Y - \mu_y)] \\
&\quad + \left( \frac{\partial f(\mu_x, \mu_y)}{\partial Y} \right)^2 E [(Y - \mu_y)^2] \\
&= \left( \frac{\partial f(\mu_x, \mu_y)}{\partial X} \right)^2 \text{Var}(X) + \left( \frac{\partial f(\mu_x, \mu_y)}{\partial Y} \right)^2 \text{Var}(Y) \\
&\quad + 2 \frac{\partial f(\mu_x, \mu_y)}{\partial X} \frac{\partial f(\mu_x, \mu_y)}{\partial Y} \text{Cov}(X, Y) \tag{A3}
\end{aligned}$$

With this general expression available, we can now focus on the ratio of two random variables, i.e. substituting into the above

$$f(X, Y) = \frac{X}{Y}, \tag{A4}$$

with the corresponding partial derivatives:

$$\implies \frac{\partial f}{\partial X} = \frac{1}{Y}, \quad \frac{\partial f}{\partial Y} = -\frac{X}{Y^2}, \tag{A5}$$

we finally have the approximations

$$E \left[ \frac{X}{Y} \right] \approx \frac{\mu_x}{\mu_y} \tag{A6}$$

while the variance is

$$\begin{aligned}
\text{Var} \left[ \frac{X}{Y} \right] &\approx \frac{1}{\mu_y^2} \text{Var}(X) - 2 \frac{\mu_x}{\mu_y^3} \text{Cov}(X, Y) + \frac{\mu_x^2}{\mu_y^4} \text{Var}(Y) \\
&= \frac{\mu_x^2}{\mu_y^2} \left[ \frac{\text{Var}(X)}{\mu_x^2} - 2 \frac{\text{Cov}(X, Y)}{\mu_x \mu_y} + \frac{\text{Var}(Y)}{\mu_y^2} \right] \tag{A7}
\end{aligned}$$