



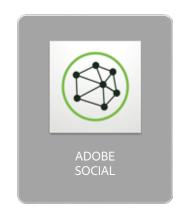
AEM Communities, Building online Communities with AEM

AEM Communities Team – Product Management and Engineering



Adobe Marketing Cloud and Adobe Experience Manager















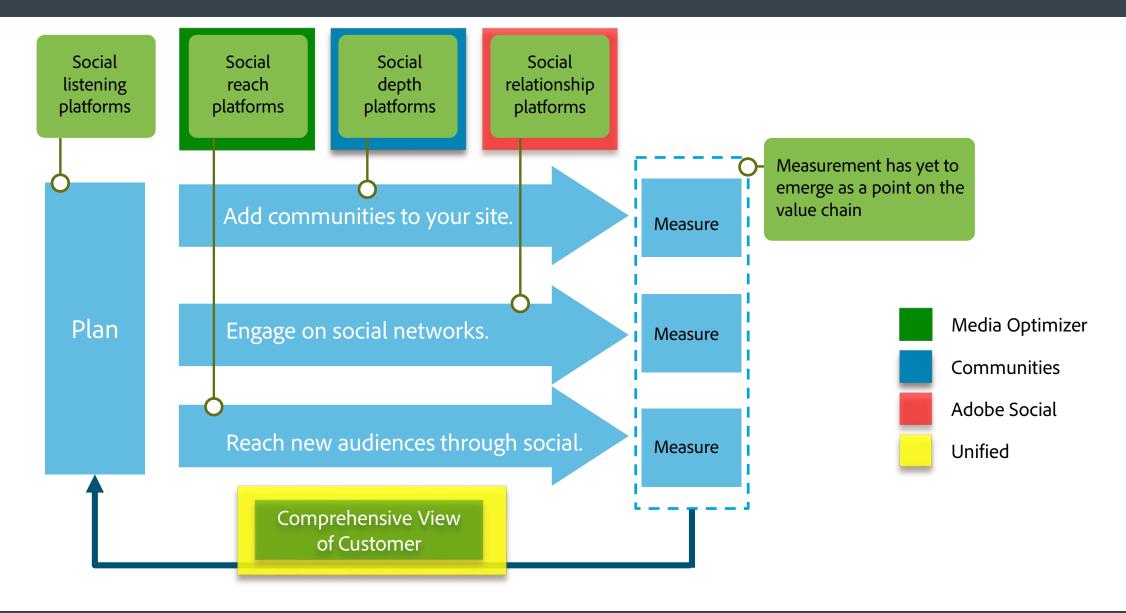






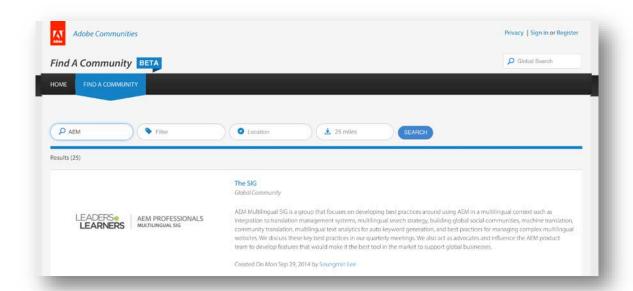


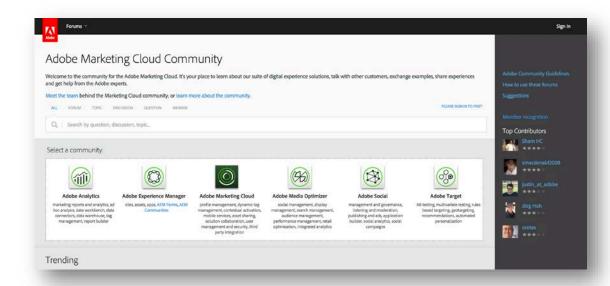
Adobe brings it all together: Social marketing technology value chain

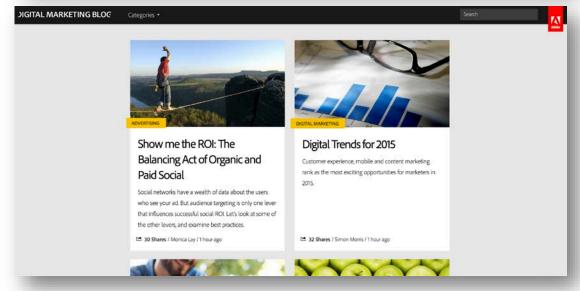


AEM Communities @Adobe

- Forums
 - http://help-forums.adobe.com
- Groups
 - http://communities.adobe.com
- Blogs
 - http://blogs.adobe.com







Community projects can be overwhelming. Consuming time and engineering effort

All I want is a simple forum...

I need something right now...

I just want it to be easy...

We simplified the process



So let's build a community!

But first, who is going to be building and using the community site?

Builders...



Rebekah – Community Administrator



Andrew – Content (Brand) Manager

So let's build a community!

Members...



Aaron – Community Manager



Weston – Community Member



Alison – Community User



Create sites via a wizard-driven template-based approach



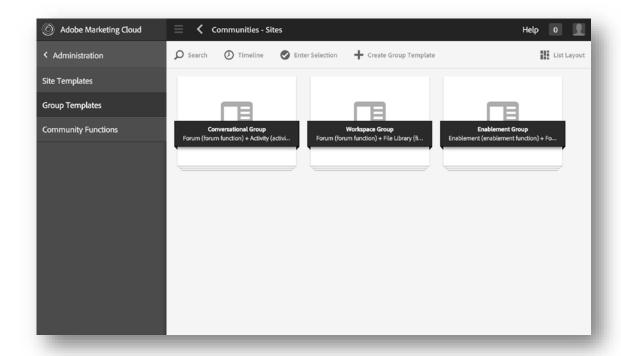
Rebekah – Community Administrator

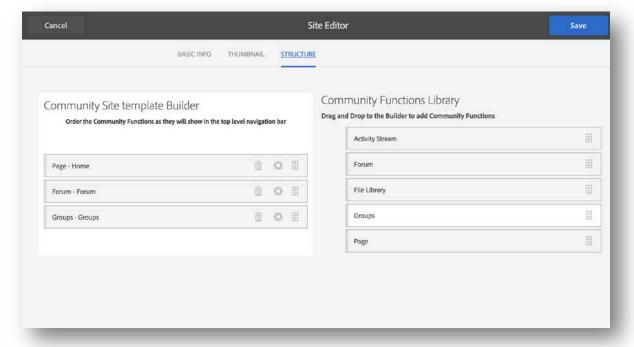
- Builds and Maintains a library of templates for site and groups
- Configures the site and group templates
- Selects the site theme and branding
- Configures site security options
- Moderates the community members



Assemble: Community Sites Templates and Community Groups Templates

- Library of site templates
- Library of group templates
- Configure your own site templates
- Configure your own group templates

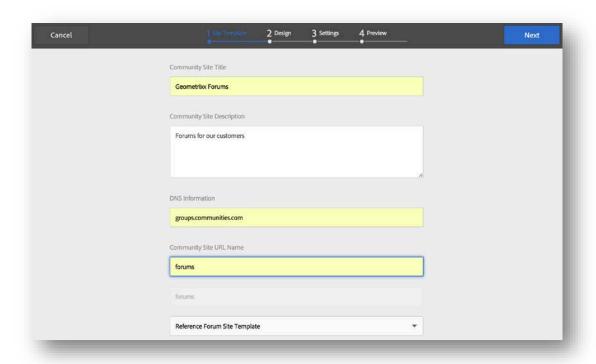


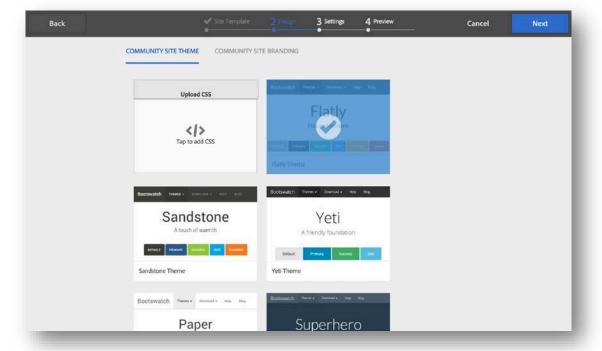


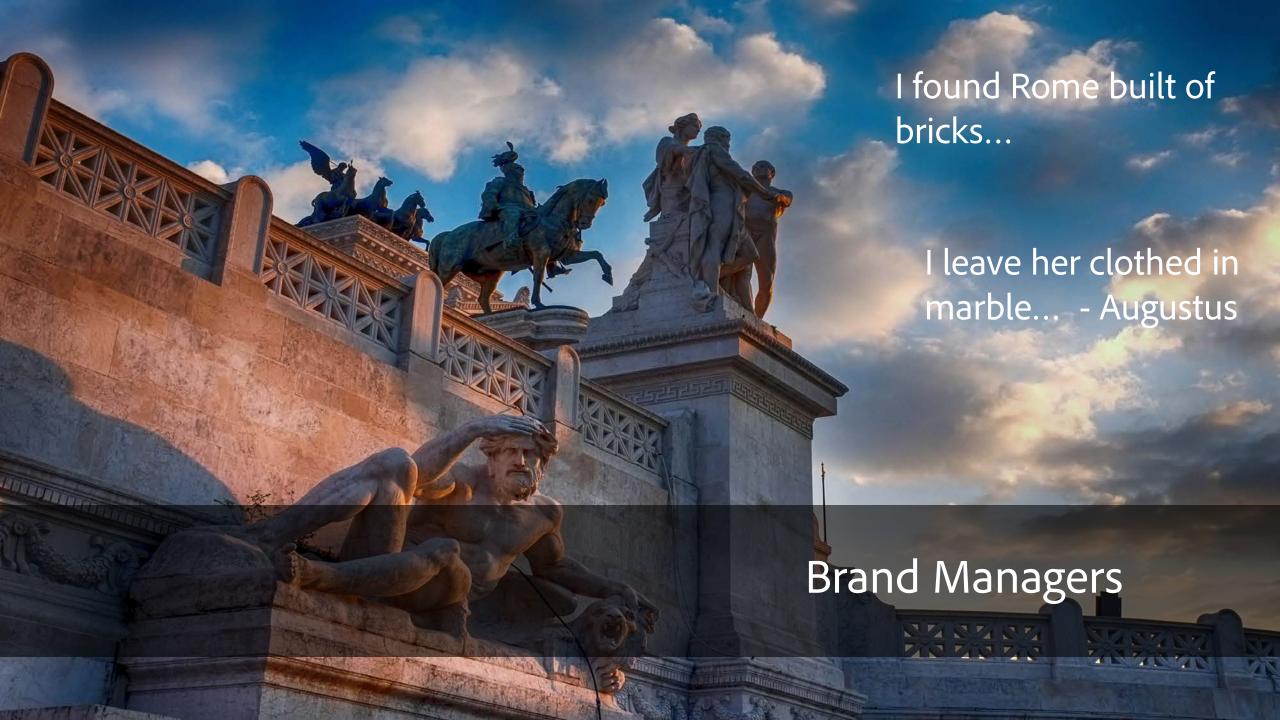


Assemble: Wizard-based Creation and Configuration of Community Sites

- Community Site Creation Wizard
- Gallery of visual themes
- Configurable branding
- Configurable security options (open, private, secret Community sites)







Create content and tweaks via AEM WCM



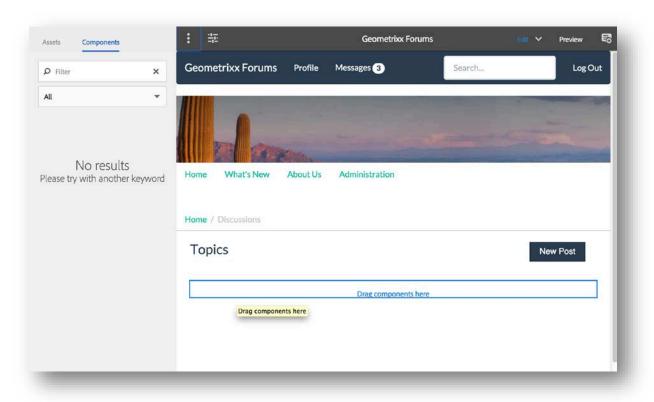
Andrew – Content (Brand) Manager

- Uses Web Content Management for community pages
- Manages assets within community pages
- Personalizes and targets content



Customize: Leverage traditional AEM's WCM and DAM capabilities

- Web content management for Community pages
- Asset management within Community pages (images, videos)
- Personalized and targeted content





Manages the community



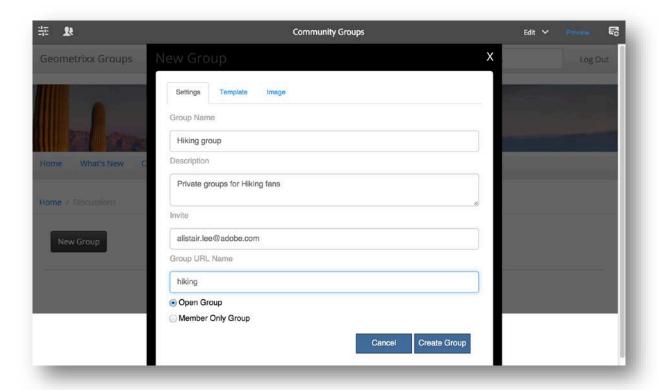
Aaron – Community Manager

- Manages public and private user groups
- Moderates the community content



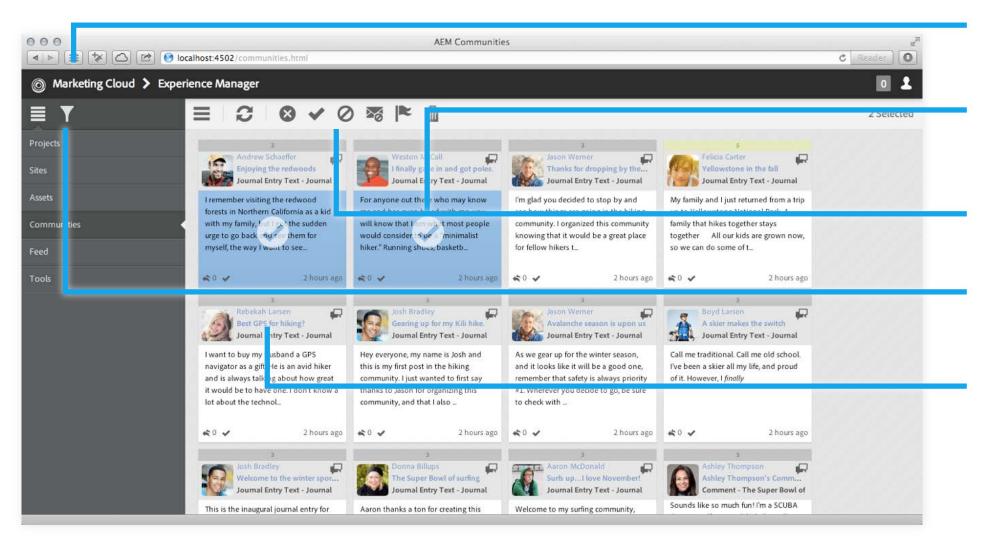
Manage: Community Groups

- Public user groups
- Member-only user groups
- Based on predefined group templates





Manage: Moderate Community Content and Users



touch friendly, mobile first

bulk moderation

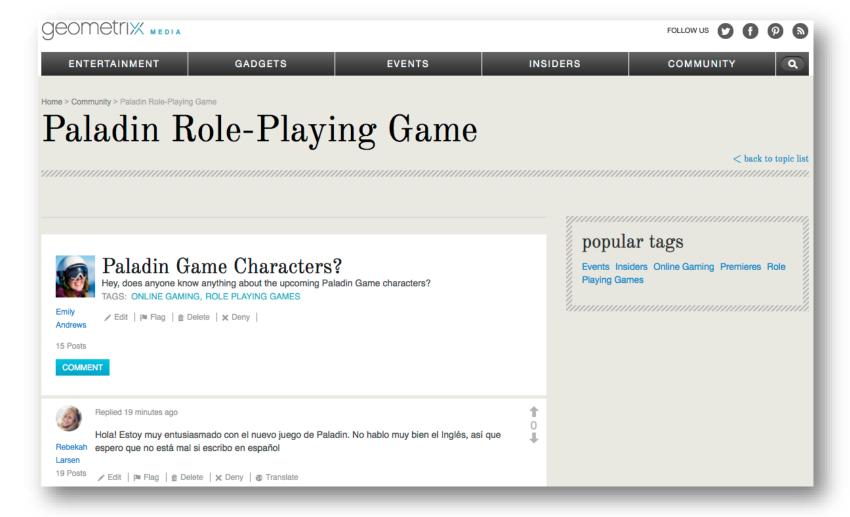
workflow support

faceted search

watch words + automation

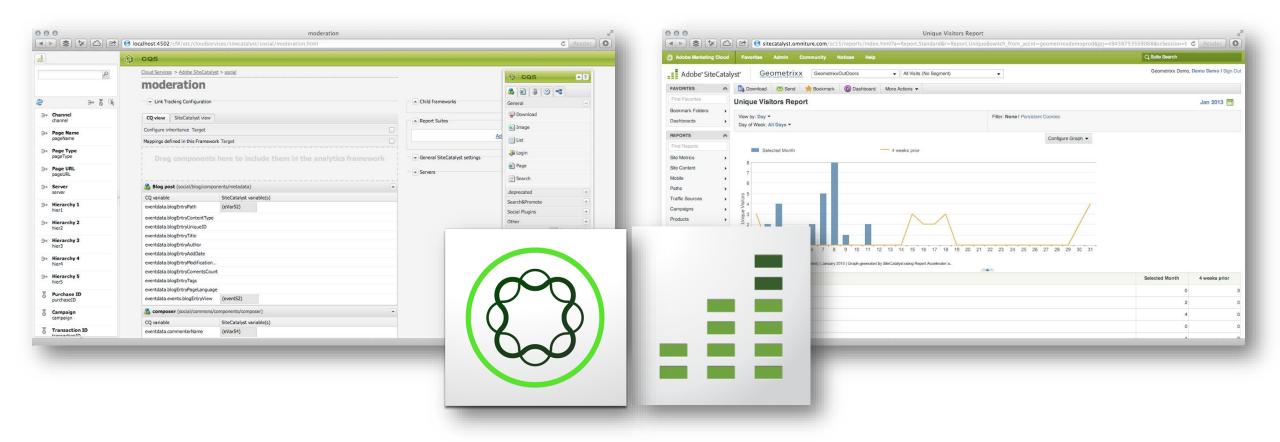
Manage: In-Context Moderation

Approve, Deny, Flag, Delete community content in-context



Manage: Turning Data into Actionable Information

- Measure Community activity and interaction using Adobe Analytics.
- All AEM Communities components are pre-instrumented for measurement.





Uses the community



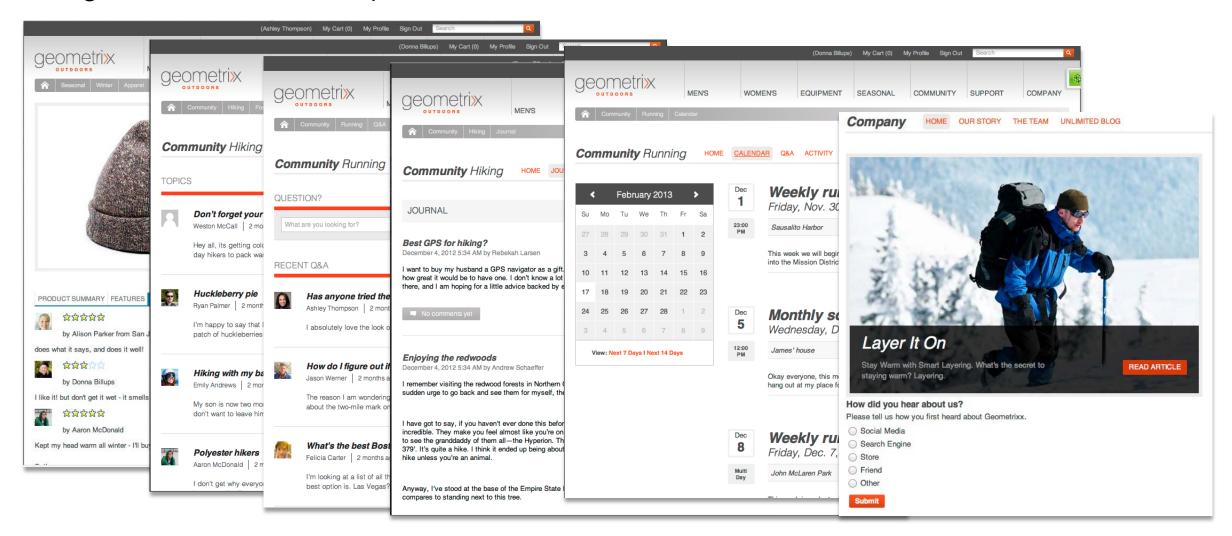
Weston – Community Member

- Views and creates content via a large collection of community functions
- Has conversations with other community members
- Is engaged via gamification



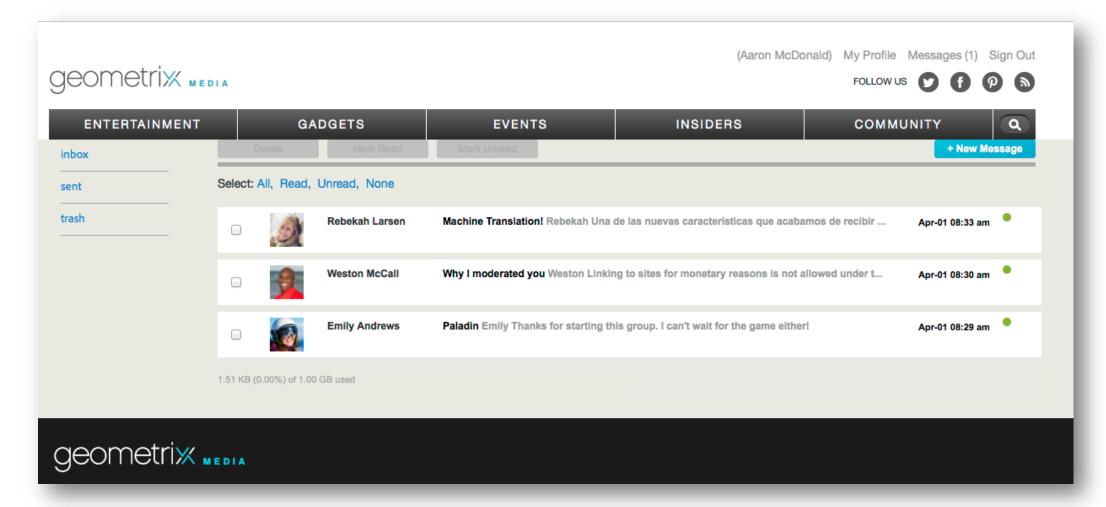
Engage: Comments, Reviews, Ratings, Forums, Calendars, QnA, File Sharing...

Large collection of Community functions



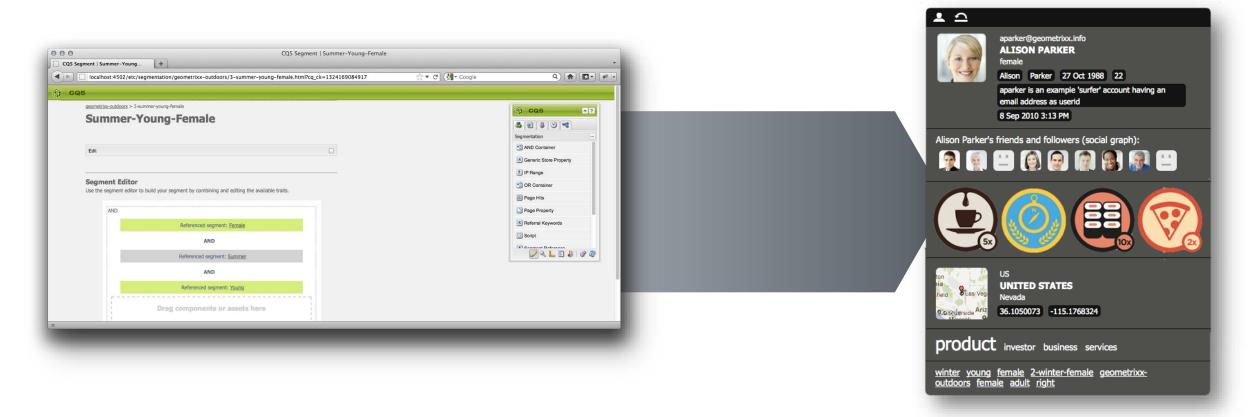
Engage: Private Messaging

Direct conversation with Community Members

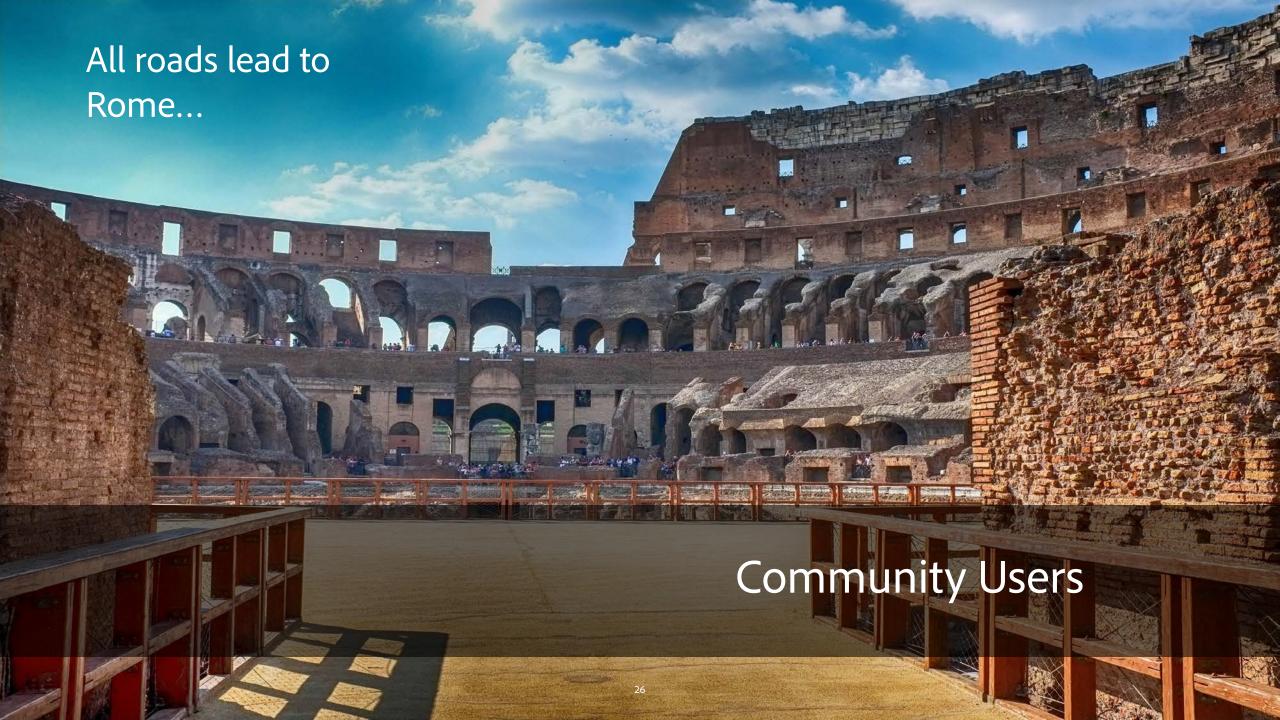


Engage: Gamification

 Define eligibility rules in AEM's segment builder with traits that operate on profile properties, the stored activity stream and on-site interactions. Awarded segments will be stored as profile properties, trigger a notification workflow and can be displayed in profile and other components.



Adobe



Reach new people



Alison – Community User

- SEO friendly
- Mobile ready
- Social Network accessible



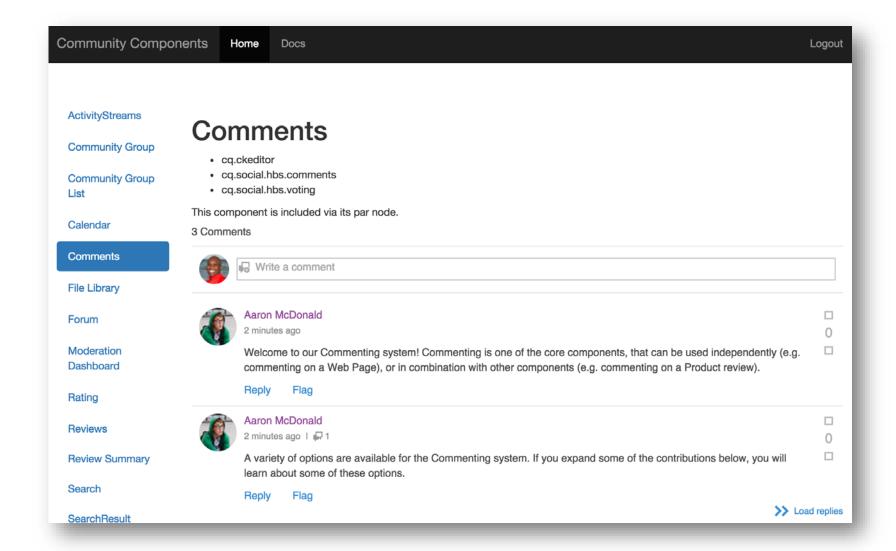
Reach: Community Users

- SEO friendly
 - Community pages are easy to find on Internet search engines
- Mobile readiness
 - Community sites are responsive by default
- Social networks
 - Community users can register via Social Logins



Build: Library of reusable AEM components

- Reusable components
 - Flexible skinning
 - Simple templating
 - Easy to extend
- Contextual
 - Comments
 - Reviews
 - Ratings
 - Votes/Likes
- Standalone
 - Forums
 - Calendars
 - File Sharing
 - Activities
 - News Feeds
 - Search





The ROI of Owned Communities

Qua	ntif	iab	le
	Ber	nefi	ts

New Lead Generation	How many new leads of prospects come to your company each year because of your community, multiplied by your average deal size and overall lead close rate
Increase in lead close/conversion rate	The effect your community has on your overall lead close rate, multiplied by your average deal size
Deflection of support calls	How many potential support calls get answered by the community, multiplied by your average cost per call

Qualitative Benefits

Improved products and solutions via ideation

Product improvements informed by soliciting ideas for new features and product direction via your community

Increased customer satisfaction with your company overall

Increases to your company's Net Promoter Scores and similar metrics because of their positive experiences in your community

Platform Advantage

Social Community Anywhere

Ability to add social elements anywhere on your site with easy to configure, drag & drop social community components

Integrated content and shared context

Avoid creating data silos since all User Generated Content is stored in a shared repository and readily accessible by all AEM products



